

# MaaS Introduction

Lingli Deng <denglingli@chinamobile.com>

Haojie Li <lihaojie@chinamobile.com>

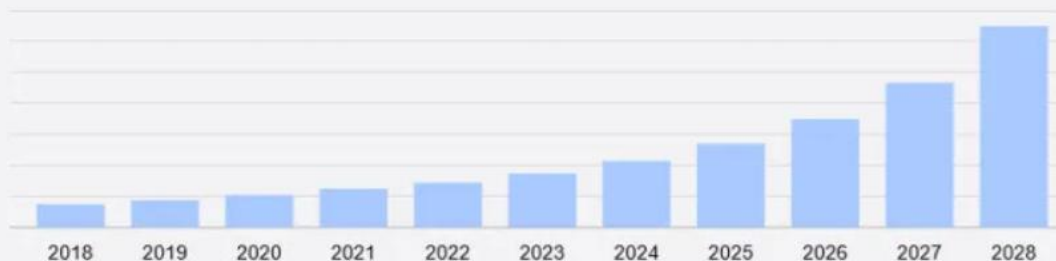
Keguang He <hekeguang@chinamobile.com>

Ruqian Zhang <zhangruqian@chinamobile.com>

Sep. 2024

# Global Market Demand

global AI Market Size Outlook (USD Billion)



2018 : USD 37.40



**23.17%**  
2024 Year-over-Year



**ACCELERATING**  
Growth Momentum



**30.07%**  
CAGR 2023-2028

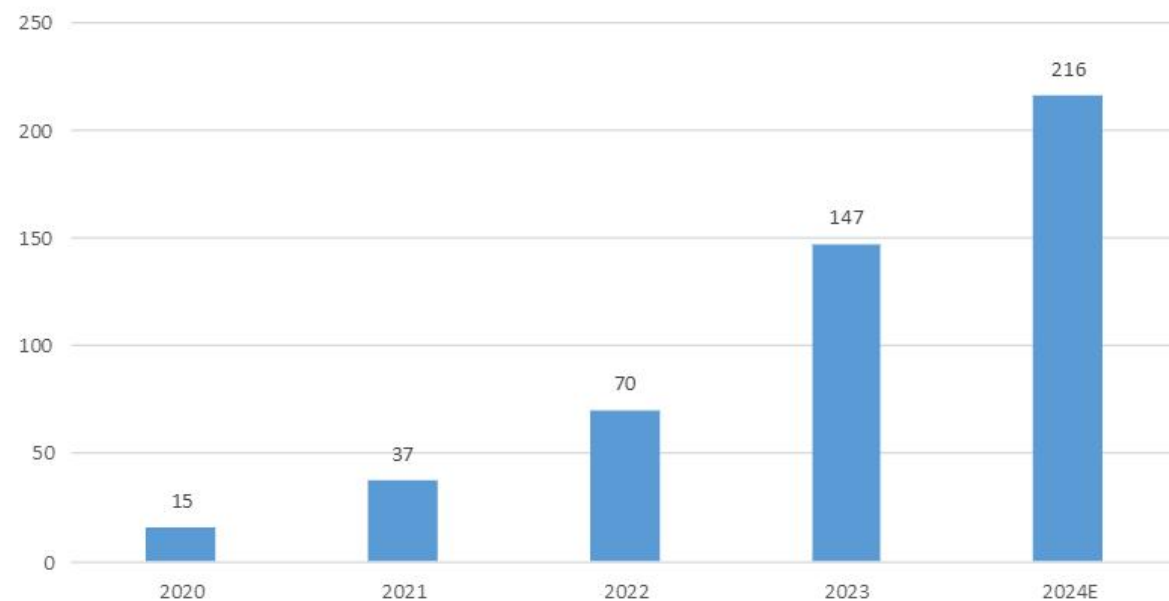


**USD 237.4 Bn**  
Incremental growth  
between 2023-2028

www.technavio.com

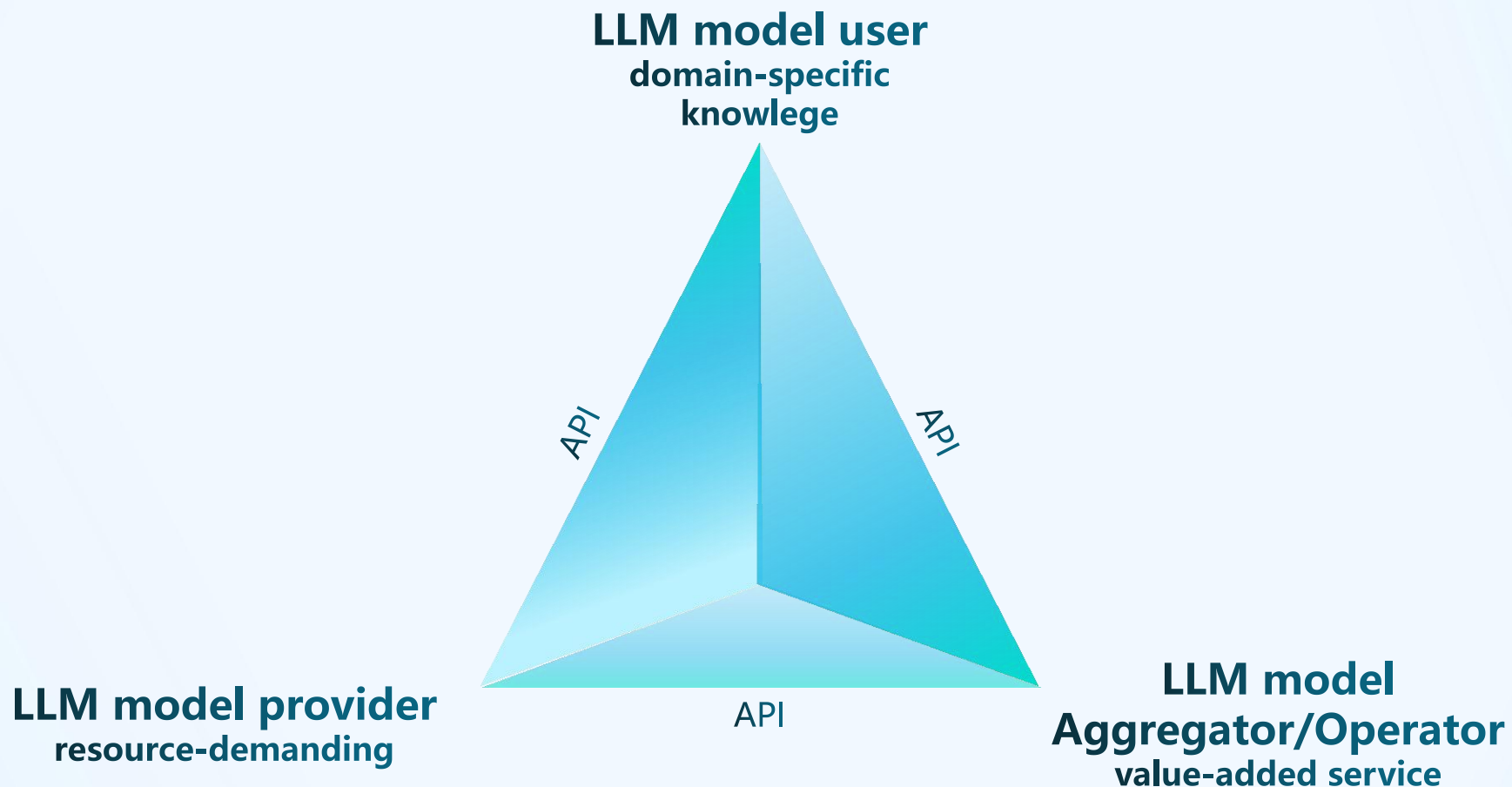
Source: Technavio

2020-2024 China AI Large Model Market Size Forecast Trend  
(Unit: 100 Million Yuan)



Source: China Commercial Industry Research Institute

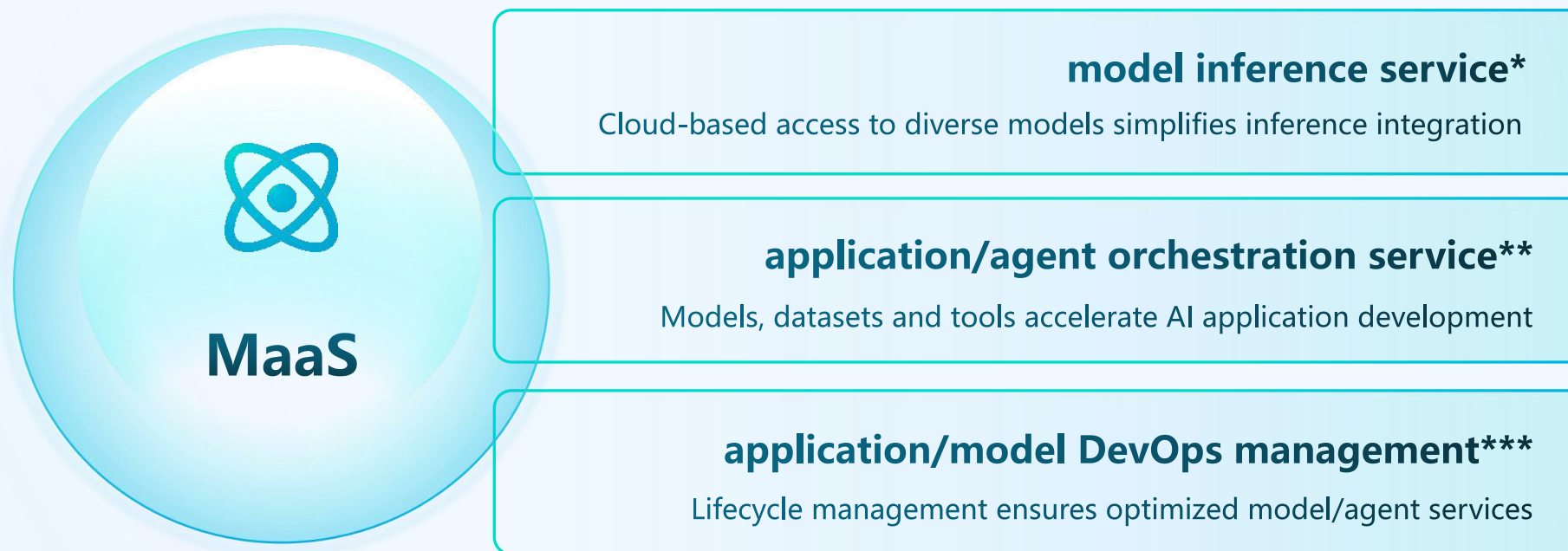
# Roles in the AI Model Ecosystem



NOTE: Anyone (incl. communication service providers) may play any one or more roles in a single application.

# What is MaaS

MaaS (Model as a Services) refers to the packaging of **AI models** and their **associated capabilities** into reusable services, enabling users to quickly and efficiently **build, deploy, monitor, and invoke** models without the need to develop and maintain underlying foundational capabilities. Distinguished from traditional connectivity services, it is one of the IT and CT integrated services.



\*It is straightforward to combine the first inference service into telecom cloud service.

\*\*It is not necessary to bound the second orchestration service with cloud but any service orchestration entity.

\*\*\*Whether the third management API belongs to the scope of GSMA OPG or TMF is to be discussed and confirmed.

# Application Scenario #1



## Chinese Clothing Enterprises

**Purpose:** enhance its globally operating self-service customer caring service with LLMs

### Challenges:

- Data Privacy
- Cultural Sensitivity
- Technical Integration

### Requirement:

- standardized large model services
- compliant with local regulations and cultures



## Communication Service Providers

**Input:** scenario specific domain knowledge

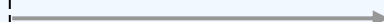
**Utilization:** Large models, locally unique datasets, tools

**Output:** Customer service application

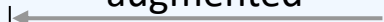
### Advantages:

- ✓ **Connectivity**
- ✓ **Security**
- ✓ Familiarity with **local culture and policies**
- ✓ Abundance of **local data resources** (including government policies, local user language habits, and language libraries)
- ✓ Use **standardized APIs** to ensure fast adaptation

documents, QA pairs

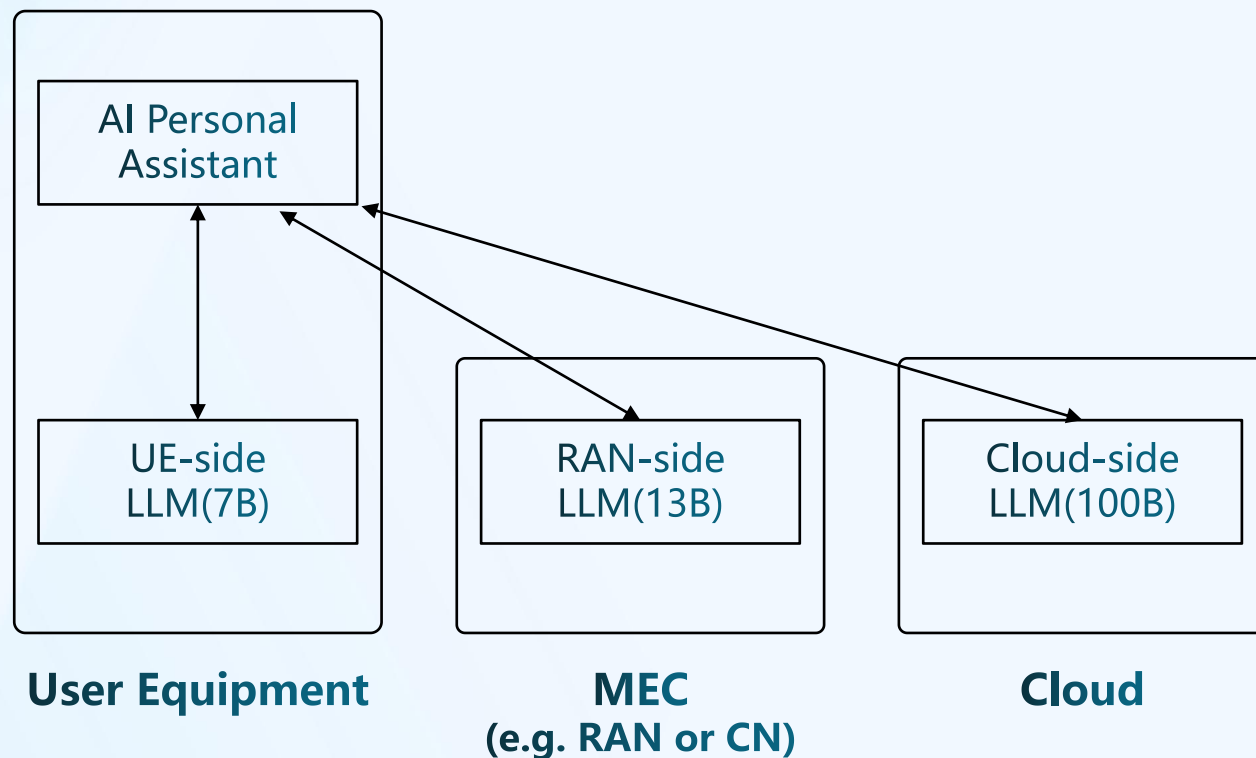


augmented  
LLM agents



## Application Scenario #2

**Flexible selection of LLMs at multiple sites:** AI personal assistant on the user equipment can flexibly choose to invoke LLMs of different scales deployed on the **UE**, **RAN**, and **Cloud**.



The considerations for selection include:

- Computational resource limitations
- Network constraints
- Application requirements
- Energy efficiency

# Draft Proposal

- API Portfolio: Cloud & Edge
- API Product Family: **MaaS**
- API Product: **Q&A Assistant APIs**

## Knowledge Base - Manage

### Requests params:

- name
- description
- document(doc/pdf/tx  
t/csv)

### Responses params:

- success or failure  
response
- knowledge base id

## Q&A Assistant - Manage

### Requests params:

- name
- description
- knowledge base id (optional)
- configuration prompt
- large model and parameters
- opening remarks (optional)

### Responses params:

- success or failure response
- assistant id

## Q&A Assistant - Service

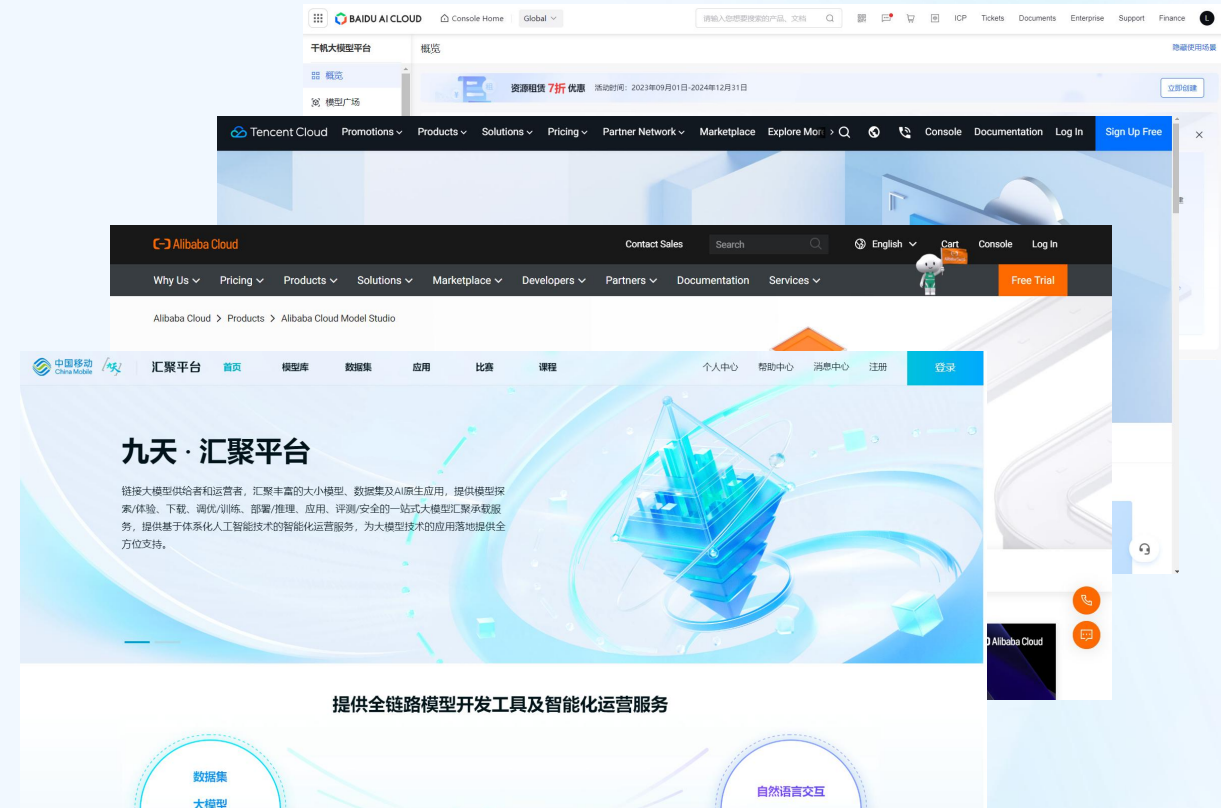
### Requests params:

- assistant id
  - prompt
- ### Responses params:
- success or failure  
response
  - finished(Stop /  
Length / Error / Filter)
  - answer text
  - reference (optional)

# Feasibility



Global CSPs offering/developing LLM-driven customer services



Cloud Service Providers and Communication Service Providers offering Model hub services in China



# Takeaways

- LLM drives enormous global market, with great opportunities for MaaS operators.
- CSPs could take the role of MaaS operator by leveraging and amplifying **local connectivity & security** advantages.
- Global operating verticals/app developers would benefit from **standardized** MaaS APIs.
- CSPs **DON'T** have to be the LLM owner to provide MaaS service.
- It would cost **LITTLE** extra for CSPs who are already or planning to leveraging LLM for internal/customer-oriented enablement.
- It would of **HUGE** help for CSPs who are already or planning to providing LLM or LLM-enable service/applications for extending potential external market.
- It's **now or never!**



# Thank you!

Lingli Deng <denglingli@chinamobile.com>

Haojie Li <lihaojie@chinamobile.com>

Keguang He <hekeguang@chinamobile.com>

Ruqian Zhang <zhangruqian@chinamobile.com>